



2016/17
Snapshot

VISION

Our vision is that all babies and children have access to nursery items essential for their safety, well-being and development.

MISSION

To be a leading community organisation, partnering with like-minded agencies to make a difference for families in need, whilst reducing our environmental footprint.

VALUES

- Compassion
- Acceptance
- Support
- Sustainability

CONTENTS

VISION, MISSION AND VALUES	2
CHAIRPERSON'S REPORT	5
GRANTS	6
OUR GROWTH	8
OUR IMPACT	9
OUR SUPPORTERS	10
SERVICES/GIFTS IN KIND	11
OUR BOARD	11
FINANCIAL REPORT	12




ABOUT US

Our network was established by two mothers who noticed an opportunity to enhance the great work of the community services industry in supporting vulnerable families by being able to provide material goods to those families. From this desire to make a difference combined with a passion for sustainability, Dandelion was born.

The Dandelion Support Network is run by volunteers, who accept, sort, and safety check pre-loved nursery equipment and children's clothes for distribution through local hospitals and support agencies. We receive no recurrent funding for the services we provide.

Once donated, the items are given a new lease on life. All the goods are processed by volunteers who follow strict quality assurance standards so that they can be enjoyed by their new owner. Once the items are ready for their new home they are packed up with love ready for a new family.



All of this is thanks
to the tireless
efforts of our staff
and volunteers,
who continue to go
above and beyond
to support vulnerable
families in our
community.

CHAIRPERSON'S REPORT

Until the beginning of this year I was only a supporter, promoter and sometime donor through my membership of Rotary International. All of that changed when I was elected as the Chairman of the newly formed Board... a Board that has achieved so much.

In the 2017 financial year, we supported 1,486 families in need from across Sydney and other areas with goods valued at over \$500,000. We also expanded our service to regional NSW with some deliveries of clothes, toys, books, booster seats and strollers to Dubbo. We are looking at ways to continue this support.

All of this is thanks to the tireless efforts of our staff and volunteers, who continue to go above and beyond to support vulnerable families in our community. Of course, none of this would be possible without the generous donations we receive from the community. We are constantly amazed by the ongoing support we received.

Early in 2017, Dandelion moved from a committee of dedicated internal staff and volunteers, to a formal board including external members. The Board was formally appointed 8 March 2017, once changes to the constitution were formally accepted by Fair Trading. It has been a privilege to be the Chair of this Board. I have been impressed by the attitude, skill level and enthusiasm for our cause shown by all of our members.

My sincere thanks also to the previous management team and committee for the way in which the future of the organisation was addressed and their very positive contribution to both the formation of the Board and the planning for the future of Dandelion. This stewardship has been an essential part of the continued success both in the past and also this year.

One of the first items for the Board was to review the existing Strategic Plan and build on this to set a focused agenda for the next three years, to take us into the future. During this process, the Board developed 5 key goals for the organisation.

1. Increase the number of committed volunteers across all areas of the organisation and staff where needed
2. Improve and streamline operational efficiencies
3. Achieve long term financial sustainability
4. Strengthen support and effectively manage outcomes of that support
5. Define and measure our impact

After only a few short months, we are making great headway to delivering on these goals.

Where to in the future? We will continue the successful formula that has taken us to where we are now, continue to meet the needs of our client families and the improvement of efficiencies which will come through the selection and move to a new "HOME". We will continue to refer to our Strategic Plan and make those changes necessary to fulfil our obligation to both our families and our volunteers.

Phil Whyte
Chair



GRANTS

Dandelion is always grateful for the support we receive through grants. The funds provided enable us to assist many families in the community and we wouldn't have the impact we do without this financial support.

- Big Sister Foundation
- Canley Heights RSL and Sporting Club - Fairfield ClubGRANT
- Caringbah Tradies - Sutherland ClubGRANT (2016)
- City of Sydney RSL Club - City of Sydney ClubGRANT
- City Tattersalls Club - City of Sydney ClubGRANT
- Parramatta Leagues Club - Parramatta ClubGRANT
- Petersham RSL Club - Marrickville ClubGRANT
- Sisters of Charity Community Grant
- St George Foundation Grant
- St George Masonic Club - Hurstville ClubGRANT
- StreetSmart Australia
- Suncorp Group Brighter Futures Grant
- Tradies iPromise Grant
- Tradies ClubGRANT (2017)



ST GEORGE FOUNDATION GRANT PROVIDES EXTRA HELPING HANDS

The St George Foundation provided us with a \$41,600 grant to fund a Project Coordinator for our Safe Sleep and Travel for Babies and Children from Disadvantaged Families program.

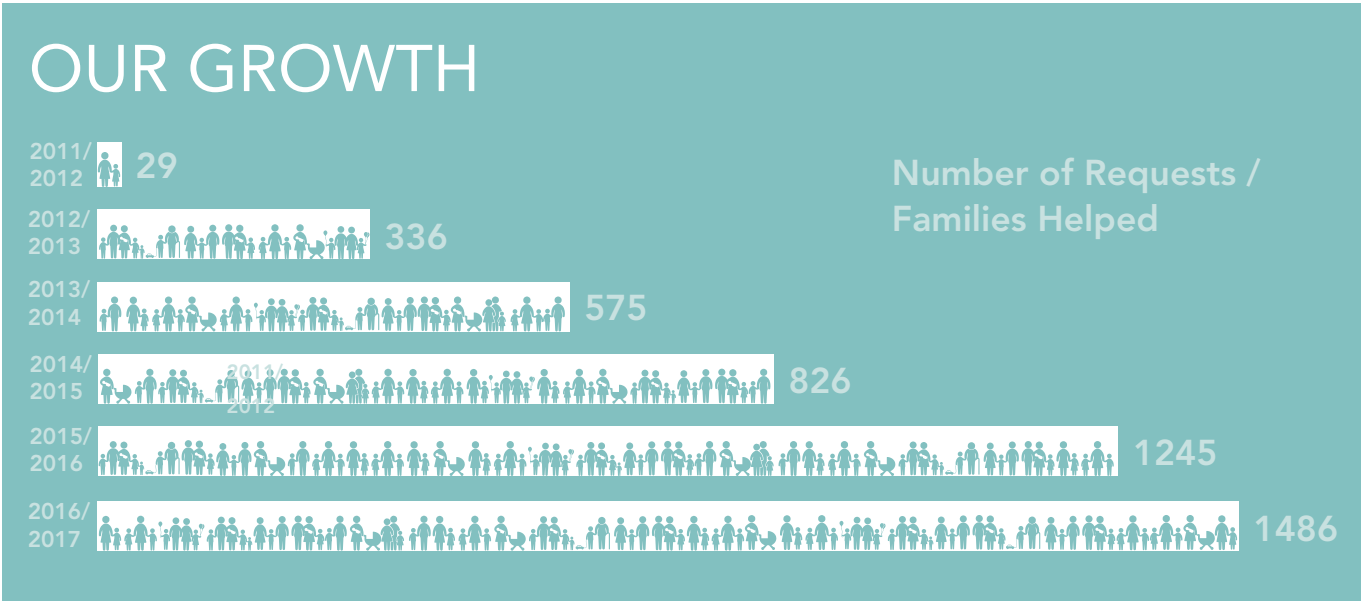
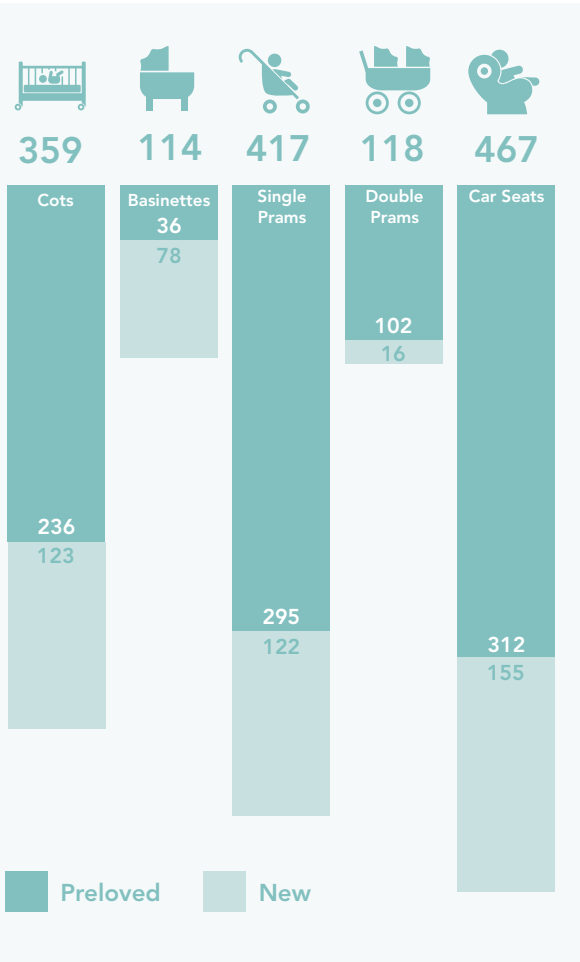
Dandelion Support Network primarily relies on the huge contribution of volunteers to support families in need. With demand for our services increasing month to month, the demand on our team is also increasing.

Our team are supporting approximately 150 families a month across greater Sydney, with some months being as high as 230. This is a large number of kids who are now able to sleep and travel safely and who have access to clothing, toys and linen to help with their development.

The additional support provided by the Project Coordinator position has made a huge impact to the ongoing operations of Dandelion. The position has included management of our referral process including organising the items required and booking in collections, as well as overseeing the processing of donations.

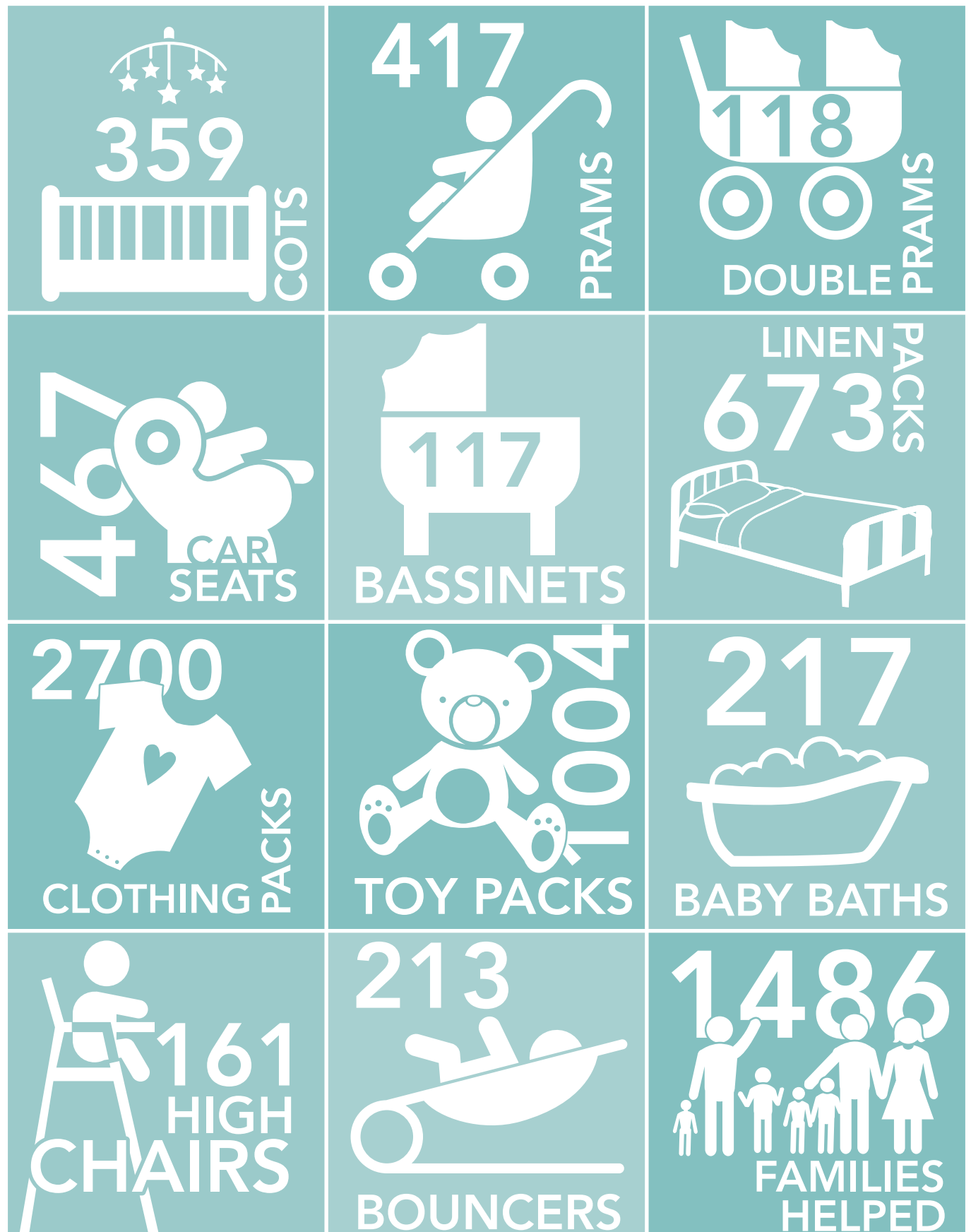
During this time, we have also been able to implement a new technology system to manage our referrals. This process has been greatly assisted by having a key point of contact and someone with a deep understanding of how we work.

The following table helps demonstrate the gap between preloved cots, prams and car seats we were able to process safely and the ongoing demand. Even with the generous funds from grants and fundraising, sadly there were requests that we were still unable to fill.



OUR IMPACT

1 JULY 2016 – 30 JUNE 2017



Dandelion Support Network would like to thank all businesses, individuals and community groups who have supported our work during the year. Support comes in many forms and we are grateful for all contributions, those big and small and those financial and non-financial.



OUR SUPPORTERS

AMP Foundation

APG & Co

Bearded Barber

Boundary Lane

Cronulla Chamber of Commerce

Cronulla RSL Tree of Hope

Eastcoast Church

Grill'd

kikki.K

1st Lilli Pilli Sea Scouts

Little Gatherer

Mirvac

My Little Sunshine Early Learning Centre

Oz Education Early Learning Centre

Miranda

Palace Patchworkers

Pandora

Rotary Club of Engadine

Rotary Club of Gynea

Rotary Club of Sylvania

Sage Foundation

Settlement Services International

SG Hair

Spinify Foundation

St George Bank

Taren Point Bowling Club

Taren Point Hotel

Veolia

Vodafone

Wilson Asset Management

Zimzala

Special thanks also to all the individual supporters who have given generously.

SERVICES/ GIFTS IN KIND

Creative Hire

Dynaweld

Pramfix

Rotary Clubs of Caringbah and Cronulla

Sutherland Shire Council

Toyota Australia

OUR BOARD

Gabrielle Humphreys

Greg Nairn

Kathryn Brennan

Nicole Howard

Philip Whyte

Sarah Mross

Sonia Giles

" I want to thank Dandelion so much...so much! I actually felt a little greedy, I took quite a haul. It was a horrendous rainy day, literally cyclonic but my pay-off was seeing and hearing the kids go crazy with their new toys. Children laughing and playing, that's what it is all about. Thanks to you and the team at Dandelion."



FINANCIAL REPORT

	2017 \$	2016 \$
INCOME		
Donations	124,914	73,470
Fundraising	26,224	17,222
Grants	156,515	127,750
Interest received	394	922
Total income	308,048	219,364
EXPENSES		
Accountancy	1,103	532
Bank fees and charges	183	158
Cleaning/rubbish removal	1,308	970
Fundraising costs	7,557	6,483
Donation day expenses	1,144	0
Dues, subscriptions and training	918	100
Grant expenses - car restraint seminars	6,000	0
Insurance	4,871	4,519
Packaging	7,066	1,830
Purchases - goods for recipients	70,745	65,664
Other expenses	436	180
Printing, stationery and postage	1,569	632
Rent on land & buildings	13,200	13,200
Repairs & maintenance	0	95
Volunteer amenities	99	589
Stock repairs	4,534	2,942
Storage expenses	2,039	1,028
Superannuation	8,444	7,200
Utilities	5,226	3,804
Wages	84,475	75,791
Total expenses	220,916	185,717
Profit from ordinary activities before income tax	87,132	33,647
Income tax revenue relating to ordinary activities	0	0
Net profit attributable to the association	87,132	33,647
Total changes in equity of the association	87,132	33,647
Opening retained profits	123,555	89,908
Net profit attributable to the association	87,132	33,647
Closing retained profits	210,687	123,555

	2017 \$	2016 \$
CURRENT ASSETS		
Cash Assets		
Cash At Bank	12,762	16,582
Bank Account Saver	201,874	106,480
IMB Account	0	6,000
Total Current Assets	214,636	129,062
Total Assets	214,636	129,062
CURRENT LIABILITIES		
Current Tax Liabilities		
Amounts withheld from salary and wages	1,388	2,679
Provisions		
Superannuation payable	2,562	2,828
Total Current Liabilities	3,950	5,507
Total Liabilities	3,950	5,507
Net Assets	210,687	123,555
Members' Funds		
Accumulated surplus (deficit)	210,687	123,555
Total Members' Funds	210,687	123,555

*Full financials are available on request.



"I can't thank you enough for Dandelion's donations to my client and her family. She was taken aback and could not stop crying when I delivered all the goods. She could hardly catch her breath to even speak. She wanted me to pass on her heartfelt thanks and enquired as to how she could redonate some of the goods once she has no further use for them as she would like another family to feel as lucky and as special she feels. This has certainly made her day and will no doubt put her in a better head space re the birth and challenges ahead."