

2019/20



Dandelion
Support Network Inc.

OUR VISION

Is that all babies and children have access to nursery items essential for their safety, well-being and development.

OUR MISSION

To be a leading community organisation, partnering with like-minded agencies to make a difference for families in need, whilst reducing our environmental footprint.

OUR VALUES

Compassion

We are driven by compassion for families and children in need.

Acceptance

We treat everyone with acceptance and respect. This includes our staff, volunteers, supporters, donors, our partners and those who we support.

Support

We exist to provide support to vulnerable families and children in the community. We understand that everyone in our network contributes to this.

Sustainability

All our operations have sustainability at the core. We work towards reducing landfill by giving pre-loved items a new lease on life.

HOW WE HELPED



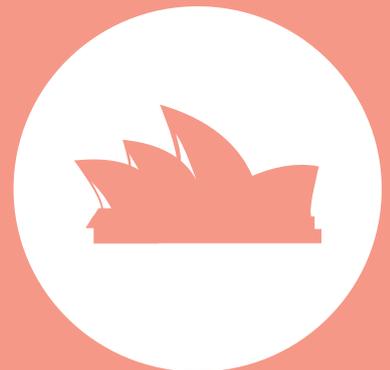
2165 FAMILIES ASSISTED

66 TONNES OF OF NURSERY ITEMS SAVED FROM LANDFILL



630 SOCIAL WORKERS PARTNERED WITH US

37 LGAS ACROSS SYDNEY AND REGIONAL NSW SERVICED



OUR STAFF AND 60 PLUS VOLUNTEERS WORKING TOGETHER FOR IMPACT



**Our staff and volunteers
work tirelessly to
carefully check and
prepare items ready for
their new families.**





**On average it
cost us **\$250**
to deliver
\$580 worth
of value for a
family in
need.**

YOUR DONATIONS REHOMED



601 single
prams



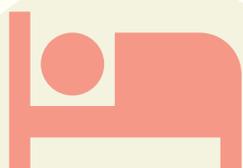
491 cots



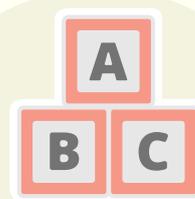
796 car
seats



183 double
prams



1204 linen
packs



2069 toy
packs



205
bassinets



4429
clothing
packs



218 high
chairs

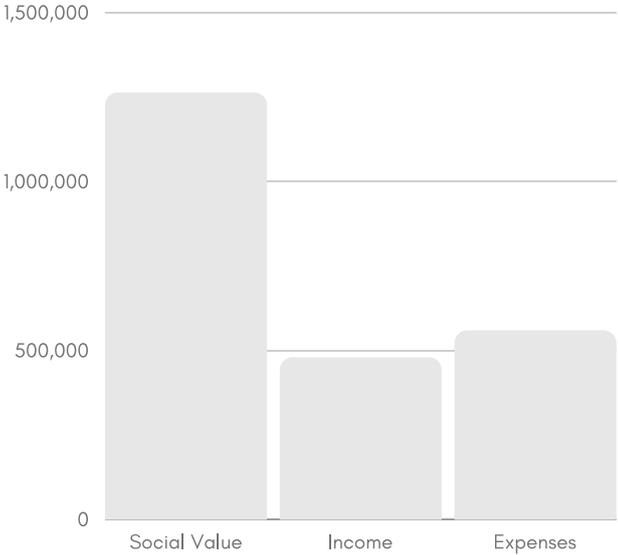


277
bouncers

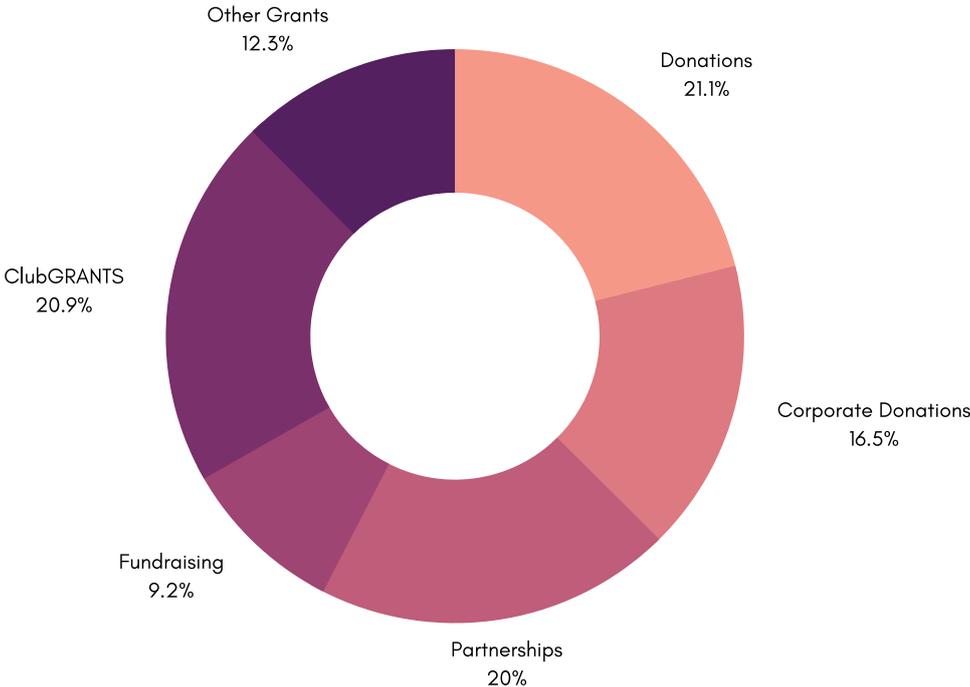


275 baby
baths

FINANCIAL SUMMARY



Income



Overall income for the 2019/20 financial year was \$478,329 and expenses were \$558,081 providing a loss of \$79,752.

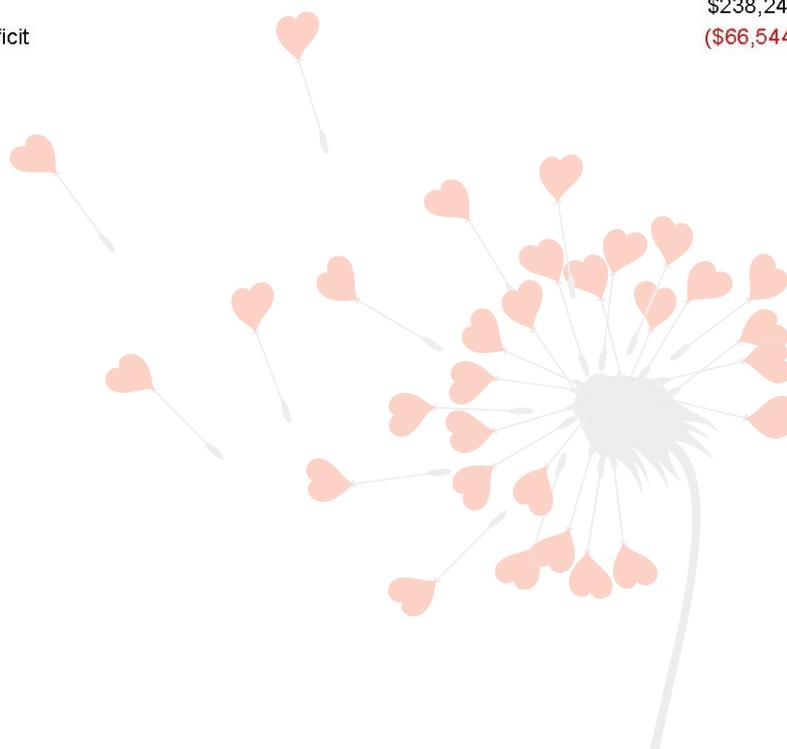
We delivered \$1,261,163 of social and tangible value to 2165 families with a Social Return on Investment (SROI) of \$2.64:1.

For every \$1 of income received, Dandelion delivers \$3.18 of social value to vulnerable children and families.



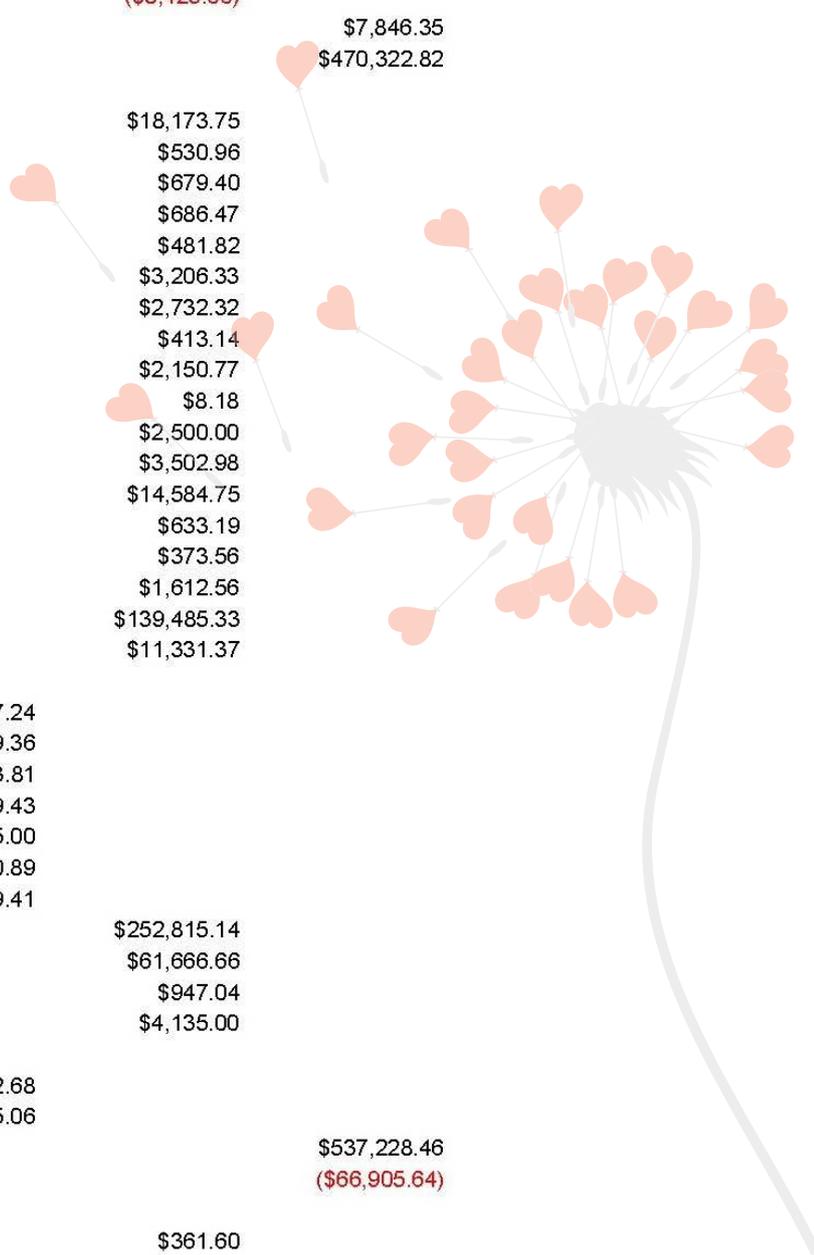
BALANCE SHEET

Assets			
Current Assets			
Cash On Hand			
Cheque Account	\$66,613.55		
Saver Account	\$67,760.73		
L5 Account for bank guarantee	\$16,500.00		
Total Cash On Hand		\$150,874.28	
Total Current Assets			\$150,874.28
Stock on Hand			
			\$8,425.00
Other Assets			
Other Debtors			
		\$5,344.00	
Total Other Assets			\$5,344.00
Property & Equipment			
Furniture & Fixtures			
Furniture & Fixtures at Cost	\$25,679.85		
Furniture & Fixtures Accum Dep	(\$19,992.22)		
Total Furniture & Fixtures		\$5,687.63	
Total Property & Equipment			\$5,687.63
Total Assets			\$170,330.91
Liabilities			
Current Liabilities			
Reimbursements			
ANZ Visa	(\$1,095.76)		
Total Reimbursements		(\$1,095.76)	
GST Liabilities			
GST Collected	\$469.02		
GST Paid	(\$27,516.72)		
Total GST Liabilities		(\$27,047.70)	
Payroll Liabilities			
Payroll Deductions Payable	\$13,140.78		
Total Payroll Liabilities		\$13,140.78	
Provision for Holiday Pay		\$13,618.73	
Total Current Liabilities			(\$1,383.95)
Total Liabilities			(\$1,383.95)
Net Assets			
Equity			
Association Fees Held			
			\$11.00
Retained Earnings			
			\$238,247.90
Current Year Surplus/Deficit			
			(\$66,544.04)
Total Equity			\$171,714.86



PROFIT AND LOSS

Income		
Donations - Individuals & community		\$86,052.53
Donations - Corporate		\$73,693.24
Partnerships		\$50,600.00
Fundraising and events - Internally d		\$32,523.81
Fundraising - Externally driven		\$32,022.59
Membership Fees		\$33.00
Fund Income		
Club GRANTS	\$76,700.00	
Job Keeper (NO GST)	\$36,000.00	
Cash Flow Boost	\$15,344.00	
Other Grants	\$75,000.00	
Miscellaneous Income		\$200.00
Total Income		\$478,169.17
Cost of Sales		
Opening Stock		\$16,271.35
Closing Stock		(\$8,425.00)
Total Cost of Sales		\$7,846.35
Gross Profit		\$470,322.82
Expenses		
Fundraising activities expense		\$18,173.75
Bank fees		\$530.96
Dues & Subscriptions		\$679.40
Cleaning Materials		\$686.47
Consulting fees		\$481.82
Insurance		\$3,206.33
Accounting & Legal		\$2,732.32
Marketing		\$413.14
Maintenance		\$2,150.77
Meetings		\$8.18
Other expenses		\$2,500.00
Printing & stationery		\$3,502.98
Packaging		\$14,584.75
Transport and Logistics		\$633.19
Postage and Shipping		\$373.56
Stock Repairs		\$1,612.56
New Stock - cot, pram etc		\$139,485.33
New items - clothing etc		\$11,331.37
Staff Expenses		
Staff Amenities	\$167.24	
Superannuation	\$19,939.36	
Wages & Salaries	\$227,963.81	
Workers' Compensation	\$3,369.43	
Other Employer Expenses	\$855.00	
Training	\$190.89	
Volunteer Expenses	\$329.41	
Total Staff Expenses		\$252,815.14
Rent		\$61,666.66
Storage expenses		\$947.04
Telephone, IT and Internet		\$4,135.00
Services		
Electricity	\$10,462.68	
Waste	\$4,115.06	
Total Expenses		\$537,228.46
Operating Profit		(\$66,905.64)
Other Income		
Interest Income		\$361.60
Total Other Income		\$361.60
Total Other Expenses		\$0.00
Net Profit/(Loss)		(\$66,544.04)





**Thank you to St George
Foundation for the
\$41,600 grant.**

**Together we helped
148 families**

GRANTS

Dandelion were fortunate enough to receive \$185,200 in grant funding in 2019/20.

ClubGRANTS

Bankstown Sports Club - Canterbury Bankstown ClubGRANT

Brighton Le Sands RSL Club, Earlwood Bardwell Park RSL Club,

Ramsgate RSL Club - Bayside ClubGRANT

City of Sydney RSL Club, Club York - City of Sydney

ClubGRANT

Club Central Hurstville - Georges River ClubGRANT

Club Cronulla - Sutherland ClubGRANT

Guildford Leagues Club - Cumberland ClubGRANT

Liverpool Catholic Club - Liverpool ClubGRANT

Mounties Group - Fairfield ClubGRANT

Parramatta Leagues Club - Parramatta ClubGRANT

The Juniors - Randwick ClubGRANT

Other Grants

Sydney Airport Bid For Good

CCI Giving Grant

Collier Charitable Fund

Slater and Gordon Community Fund

St George Foundation



**Together we
were able to
support 952
families.**

ADAPTING TO COVID

2020 was a year of uncertainty and stress for many of the families we help. To ensure we were doing all we could to assist these families, Dandelion remained open during the COVID-19 shutdown period. This disruption, the uncertainty and the financial implications of COVID-19 impacts meant demand for services for Dandelion were increasing, whilst we were adjusting to the new normal.

To continue to support these families when they needed us most, Dandelion reshaped our operations swiftly and responsively. Our team had to reduce numbers on-site as well as reduced contact with the community. This had a huge impact on our ability to receive and process the items we provide to families.

Despite challenges with COVID, we provided \$1,261,163 of social and tangible value.



We love our Supporters!
These gorgeous handmade items were sent to us during COVID restrictions for children in need.

OUR SUPPORTERS

Dandelion Support Network would like to thank all businesses, individuals and community groups who have supported our work during the year. Support comes in many forms and we are grateful for all contributions, those big and small and those financial and non-financial.

Financial Supporters

- Big Sister Foundation
- Argo Investments Ltd
- Aspirations Wealth Group
- Bexon Crane Rail Pty Ltd
- Caringbah Pre-Kindergarten
- Chilton's Antiques
- Chomp Excavation & Demolition Pty Ltd
- Cisco Systems
- Cisco Meraki
- Diamond Portraits and Weddings
- Rotary Club of Engadine
- Rotary Club of Sylvania
- Spify Foundation
- StreetSmart Australia
- Sutherland Shire Toy Restoration Centre
- The Beauty Bank
- Wilson Asset Management

In Kind

- Bedhead Hats
- Big W Menai
- Carlray
- Good360
- Lokahi Foundation
- Minyaka
- Mummies Paying it Forward
- Redsbaby
- Rotary Club of Caringbah
- Rotary Club of Cronulla
- Share the Dignity
- The Beauty Bank
- The Growth Project
- The Nappy Collective
- Toyota Motor Corporation Australia

HIGH TEA FOR A CAUSE

We are so pleased that we were able to share a lovely afternoon of High Tea with more than 150 supporters to raise money for our work.

This was our major fundraising event for the year and we are so grateful for the efforts of our organising team and all those who supported the event.

Those who attended the day were fortunate enough to hear from some amazing partners at Dandelion who moved the audience with heartfelt stories.



DONATION JOURNEY



ITEMS RECEIVED

Community members donate great quality items to Dandelion.

ITEMS PROCESSED

Our team sort, quality check and safety check items.

ITEMS REHOMED

Social workers collect the items and pass them on to families in need.

About Us

Dandelion Support Network Inc. (Dandelion) is a grassroots not-for-profit that provides pre-loved baby and children's items to families in need that are essential for safety, well-being and development. The items are donated by the community and the Dandelion team sort, clean and safety check the donations before passing them on to other community service agencies.

The families Dandelion support face a range of challenges, most with very complex needs who find themselves in a particularly vulnerable position. The needs include mental health issues, experiencing domestic violence; living with disability, homelessness or at risk of homelessness or starting fresh as a refugee. The assistance from Dandelion can be life changing for these families.



www.dandelionsupport.org.au

facebook.com/DandelionSupportNetwork