DANDELION SUPPORT NETWORK INC

ANNUAL REPORT FOR 2019

Dandelion Support Network Inc.

OUR VISION

Is that all babies and children have access to nursery items essential for their safety, well-being and development.

OUR MISSION

To be a leading community organisation, partnering with like-minded agencies to make a difference for families in need, whilst reducing our environmental footprint.

OUR VALUES

Compassion
We are driven by compassion for families and children in need.

Acceptance
We treat everyone with acceptance and respect. This includes our staff, volunteers, supporters, donors, our partners and those who we support.

Support
We exist to provide support to vulnerable families and children in the community. We understand that everyone in our network contributes to this.

Sustainability
All our operations have sustainability at the core. We work towards reducing landfill by giving pre-loved items a new lease on life.

MESSAGE FROM OUR CHAIR

Once again the last twelve months have proven to be both challenging and rewarding with several of our planned strategic objectives being addressed and successfully attained.

We have continued to increase the number of committed, trained volunteers at the same time as enhancing their working environment and realising efficiencies.

We have continued to improve and streamline operating efficiencies and management systems to provide accurate data for both management and volunteers to review and report all outcomes of the operation as well as our community impact.

The achievement of long term sustainability has continued through enhanced accounting and impact reporting. We have defined our forward budget requirements in line with the increased costs associated with staff increases as well as the impacts of increasing our rent.

The major issue remains the sustainability of our service without a long term base of operations. However, the short term opportunistic expansion into the former Whitworths building has proven both beneficial and proves that our expansion plan is essentially positive and possible in the near future.

PHILLIP WHYTE

Chairperson

OUR IMPACT 2018/19

1796 Families Assisted

55.4t
Of nursery items
saved from landfill

566
Social Workers
from 167 agencies
partnered with us

39
LGAs across Sydney and
regional NSW serviced

On average it cost us $179 to help a family and we deliver $570 worth of value.

Our staff and volunteers work tirelessly to carefully check and prepare items ready for their new families. In 2018/19 we were able to provide $1,022,483 of social and tangible value.

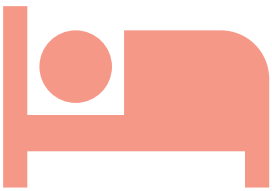
504 single prams

366 cots

138 double prams

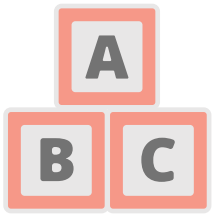
635 car seats

173 bassinets



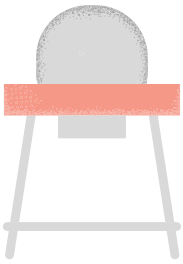
997 linen packs

3701 clothing packs

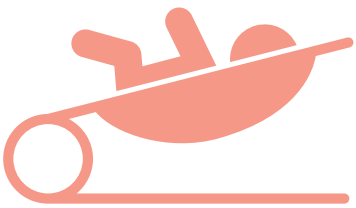


1572 toy packs

221 baby baths



202 high chairs



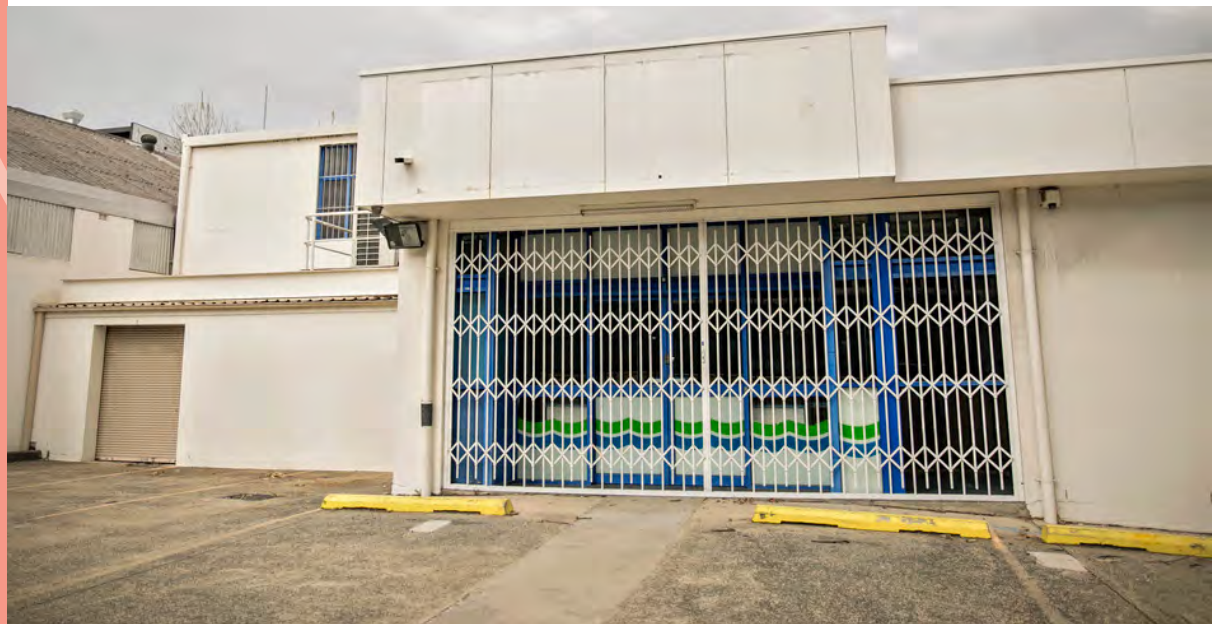
216 bouncers

HOME SWEET HOME

Earlier in the year we were fortunate enough to expand our operations into an additional site, right next door. The new space came after a very long search and has already enabled us to improve our operations and increase our impact. Importantly, it has also created an improved workspace for our volunteers and staff.

We were able to take this leap thanks to some generous support we received from previous fundraising efforts and Macquarie in 2018, as well as community support that helped cover some of our fit out costs. We also want to acknowledge the team at Phil O'Donnell Architects who helped us maximise the space and ensure it is set up fit for purpose.

Whilst our new home is fantastic, unfortunately due to development plans for the premises, our lease is only temporary. Our long search for a forever home for operations continues to pose a significant challenge for our future. We would appreciate it if all our supporters keep us in mind should any suitable properties come across your path.



"I just wanted to say a big thank you to everyone at Dandelion. Today I had the privledge of giving the goods kindly provided by your organisation to a family who are very much in need. Their reactions were priceless and I know the items will be well treasured and used."

OUR SUPPORTERS

As a grassroots not-for-profit the contributions we receive from businesses, individuals and other organisations are critical for our operations.

Financial

- Big Sister Foundation
- Settlement Services International

- Argo Investments Ltd
- Bay Road Kindy
- C3 Church
- Caringbah High Interact group
- Caringbah Pre-Kindergarten
- CBA Caringbah
- Cisco
- Diamond Portraits and Weddings
- FIS Wealth
- Gymea Allied Health
- Gymea Pre-Kindergarten
- Kareela Ladies Golf Club
- Spinify Foundation
- StreetSmart Australia
- Taren Point Hotel
- Thrifty Caringbah
- Veolia
- Wilson Asset Management
- Zonta Club of Botany Bay

In-kind

- Bedhead Hats
- Big W Menai
- Carlray
- Kate Ritchie
- Lokahi Foundation
- Love to Dream
- Maisie May
- Mummies Paying it Forward
- Prime Constructions and Building
- Share the Dignity
- Rotary Club of Caringbah
- Rotary Club of Cronulla
- Rotary Club of Sylvania
- The Beauty Bank
- The Growth Project
- The Nappy Collective
- Toyota
- Use my Ute

"Our families report that knowing someone else cares about them and wants to help without any strings attached is indescribable to them. Often the families don't have connection, this is something that Dandelion gives these families in their lowest moment."

GRANTS

Dandelion is always grateful for the support we receive through grants. The funds received have a tremendous impact on our work and ultimately on families in need.

- Bankstown Sports Club - Canterbury Bankstown ClubGRANT
- Bexley RSL, Brighton Le Sands RSL, Earlwood Bardwell Park RSL - Bayside ClubGRANT
- Canterbury Bankstown Community Grant
- Club Central Hurstville - Georges River ClubGRANT
- Department of Social Services Volunteer Grant
- Engadine Bowling Club - Sutherland ClubGRANT
- Fairfield RSL - Fairfield ClubGRANT
- Granville Diggers Club - Cumberland ClubGRANT
- IMPACT100 Sydney North
- Parramatta Leagues Club - Parramatta ClubGRANT
- Sisters of Charity
- Sydney Airport and Sydney Community Foundation - Bid for Good
- The Juniors - Randwick ClubGRANT
- Tradies ClubGRANT
- Wests Ashfield - Inner West ClubGRANT
- Westfield Local Heroes

Special thanks to our ongoing supporters: Tradies; Parramatta Leagues Club; and Club Central Hurstville.

GRANTS SPOTLIGHT

Westfield Local Heroes is a community recognition and grants program, connecting and enriching local communities.
In their 2018 round, we successfully nominated our long-term volunteer Kirsty Mason and received $10,000 to support our work.

Kirsty (pictured left) leads other volunteers to: sort toys and linen for quality and suitability; clean toys; and make packs of toys and linen. Kirsty is very motivated and volunteers 3-4 days a week (often on a weekend) when we are very busy and is in her happy place when organising and tidying.

What an impact

86

families received an average of $425 of social value from this grant.

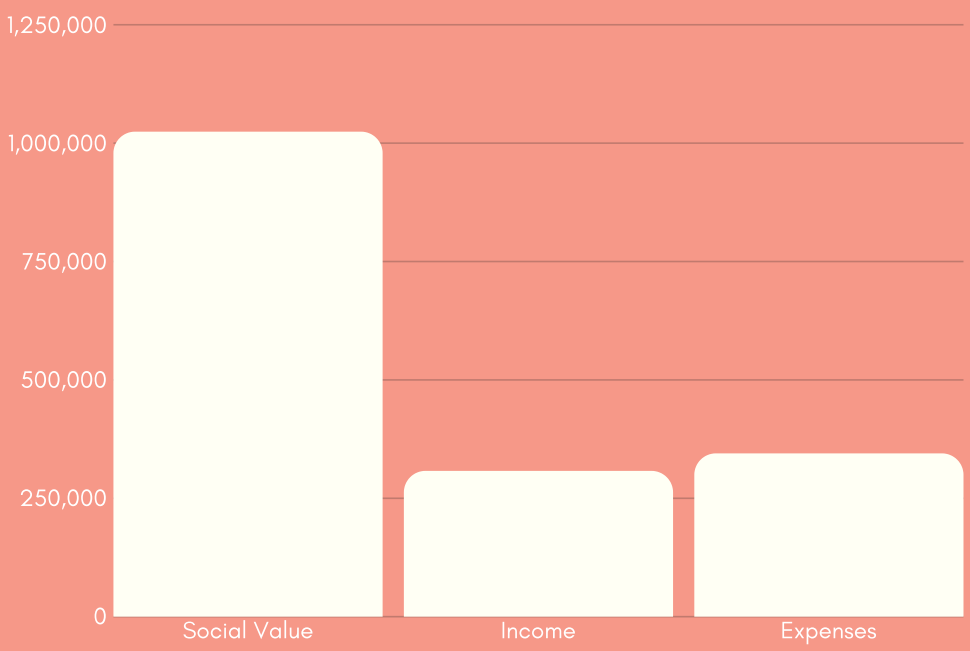
We received $101,405 in total funds from grants in the 2018/19 financial year. This enabled us to support 537 families and deliver $312,077 of tangible and social value.

FINANCIAL SNAPSHOT

Overall income for the 2019 financial year was $306,143 (relatively stable on FY18), and expenses were $343,106 providing a loss of $36,963.

The increased expenses were the result of a significant investment made in new staffing as well as an increase in rent.

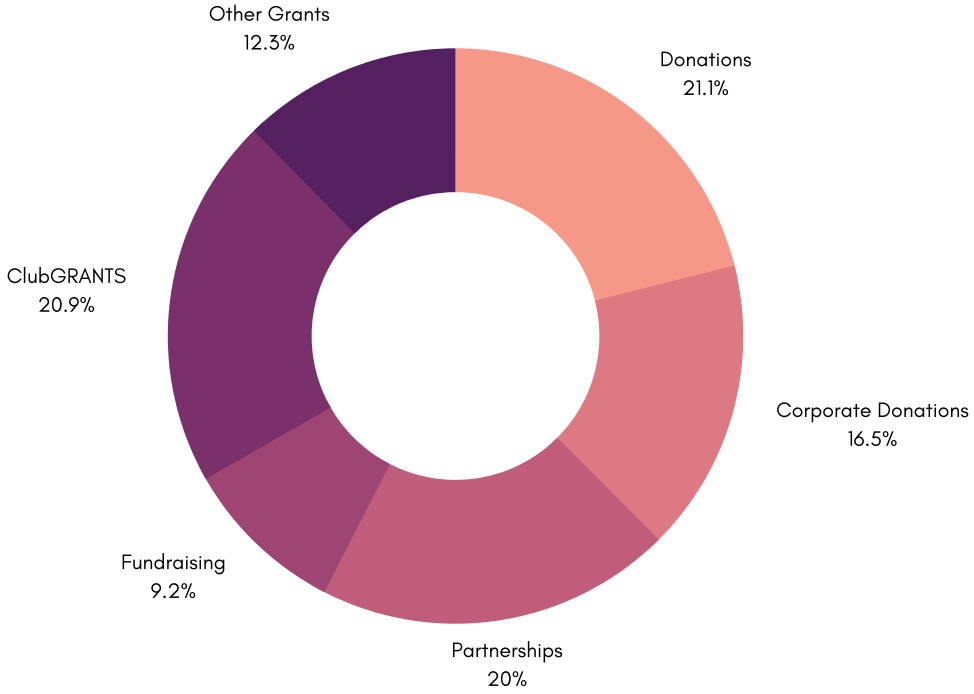
We delivered $1,022,483 of social and tangible value to 1796 families with a Social Return on Investment (SROI) of $3.18:1. On average it cost us $179 to help a family with $570 worth of value during the period.



"Thank you so much for the great clothes. My client has just relocated after leaving a violent relationship. She was thrilled with the clothing as well as the support of your service. "

For every $1 of income received, Dandelion delivers $3.18 of social value to vulnerable children and families.

Income



Profit and Loss Statement for the Year Ended 30 June 2019

	2019 $	2018 $
Income		
Donations	175,871	85,513
Fundraising	28,092	88,389
Grants	101,705	129,489
Membership fees	28	22
Interest received	447	347
Total income	306,143	303,760
Expenses		
Accounting and audit	1,600	1,064
Advertising and marketing	862	-
Bank fees and charges	944	195
Cleaning	374	53
Consultancy fees	4,960	-
Depreciation - furniture & equipment	19,992	-
Donation day expenses	-	526
Electricity	3,644	3,426
Fees and permits	125	-
Fundraising expenses	-	1,836
Freight and postage	1,086	336
General expenses	384	420
Goods purchased for families	82,721	67,429
Goods purchased - opening stock on hand	11,055	-
Goods purchased - closing stock on hand	-16,271	-11,055
Holiday pay	1,562	12,056
Insurance	7,379	4,189
Meeting expenses	272	98
Packaging	11,490	8,703
Printing and stationery	3,434	676
Rent	18,539	12,100
Repairs & maintenance	6,995	4,569
Salaries	152,881	113,124
Storage fees	2,944	1,838
Subscriptions	1,650	484
Superannuation	14,524	10,509
Telephone, IT and internet	4,300	5,428
Training	423	-
Volunteer expenses	786	103
Waste	4,451	1,129
Total expenses	343,106	239,236
Profit (loss) for the year	**-36,963**	**64,524**

Balance Sheet as at 30 June 2019

	2019 $	2018 $
Current Assets		
Cash Assets		
Cash and cash equivalents	226,786	274,469
Trade and other receivables	17,339	10,098
Inventories	16,271	11,055
Total Current Assets	**260,396**	**295,622**
Non-current assets		
Property, plant and equipment	-	-
Total Assets	**260,396**	**295,622**
Current Liabilities		
Current Liabilities		
Trade and other payables	8,518	8,342
Provisions	13,619	12,056
Total Current Liabilities	**22,137**	**20,398**
Total Liabilities	**22,137**	**20,398**
Net Assets	**238,259**	**275,224**
Equity		
Retained profits	238,248	275,211
Association fees	11	13
Total Equity	**238,259**	**275,224**

**Full financials are available on request.*

OUR TEAM

Our staff and volunteers are the heart of our organisation. Each week, they work tirelessly to carefully prepare donations ready for a new family to love.

Board Members

- Phillip Whyte (Chairperson)
- Kathryn Brennan (Vice Chairperson)
- Greg Nairn (Treasurer)
- Gabrielle Humphreys (Ordinary Member)
- Nicole Howard (Ordinary Member)
- Sarah Mross (Ordinary Member)
- Secretary - Vacant

Staff (3.5 FTE)

- Brenda Lavender – Quality Assurance Officer
- Felicity Dyer – Social Services Liaison Officer
- Gabrielle Humphreys – Partnership and Sustainability Officer
- Leanne Taylor – Fundraising Officer
- Melanie Gill – Operations and Volunteer Manager
- Sarah Skelton – Social Services Liaison Officer

Thank you to all our volunteers who generously give their time.

ABOUT US

Our network was established by two mothers who noticed an opportunity to enhance the great work of the community services industry in supporting vulnerable families by being able to provide material goods to those families. From this desire to make a difference combined with a passion for sustainability, Dandelion was born.

The Dandelion Support Network team accept, sort, and safety check pre-loved nursery equipment and children's clothes for distribution through local hospitals and support agencies. We receive no government funding for the services we provide.

Once donated, the items are given a new lease on life. All the goods are processed by staff and volunteers who follow strict quality assurance standards so that they can be enjoyed by their new owner. Once the items are ready for their new home they are packed up with love ready for a new family.